



# Impressive figures in a downturn. Whichever way you look at it.

| UNAUDITED FINANCIAL RESULTS - MARICO GROUP   |                                     |                                     |          |
|--|-------------------------------------|-------------------------------------|----------|
|  | Year ended<br>31.03.2009<br>Rs. Cr. | Year ended<br>31.03.2008<br>Rs. Cr. | Growth % |
| Turnover                                     | 2,388                               | 1,905                               | 25       |
| Profit Before Tax (before exceptional items) | 245                                 | 188                                 | 30       |
| Profit After Tax (before exceptional items)  | 186                                 | 154                                 | 21       |

While most companies were left weighing their options, we believed an economic downturn was the perfect time to prototype a chain of weight management centres: Kaya Life, a novel way to approach weight loss that left our customers with envious figures. While most companies were feeling the heat of a collapsing market, we took the opportunity to soothe millions with a relaxing 'hot champi': Parachute Advanced Hot Oil. While most companies saw the downturn eating into their profits, our appetite for innovation saw us prototyping a breakthrough health snack: Saffola Zest. The results are there for all to see.

