Marico Bangladesh Limited

Auditors' Report and Condensed Financial Statements as at and for the six months period ended 30 September 2017

Hoda Vasi Chowdhury & Co

Chartered Accountants

INDEPENDENT AUDITORS' REPORT To the Shareholders of Marico Bangladesh Limited

Report on the Financial Statements

We have audited the accompanying financial statements of Marico Bangladesh Limited (the "Company") which comprise the condensed statement of financial position as at 30 September 2017, and the condensed statement of profit or loss and other comprehensive income, condensed statement of changes in equity and condensed statement of cash flows for the six months period then ended, and notes to the condensed interim financial statements.

Management's Responsibility for the Financial Statements

Management is responsible for the preparation and fair presentation of these condensed interim financial statements in accordance with Bangladesh Financial Reporting Standards (BFRSs), and for such internal control as management determines is necessary to enable the preparation of financial statements that are free from material misstatement, whether due to fraud or error.

Auditors' Responsibility

Our responsibility is to express an opinion on these condensed interim financial statements based on our audit. We conducted our audit in accordance with Bangladesh Standards on Auditing (BSAs). Those standards require that we comply with ethical requirements and plan and perform the audit to obtain reasonable assurance about whether the financial statements are free from material misstatement.

An audit involves performing procedures to obtain audit evidence about the amounts and disclosures in the financial statements. The procedures selected depend on the auditors' judgment, including the assessment of the risks of material misstatement of the financial statements, whether due to fraud or error. In making those risk assessments, the auditors consider internal control relevant to the entity's preparation and fair presentation of the financial statements in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the entity's internal control. An audit also includes evaluating the appropriateness of accounting policies used and the reasonableness of accounting estimates made by management, as well as evaluating the overall presentation of the financial statements.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.

Opinion

In our opinion, the condensed interim financial statements present fairly, in all material respects, the financial position of Marico Bangladesh Limited as at 30 September 2017, its financial performance and its cash flows for the six months period then ended in accordance with Bangladesh Financial Reporting Standards (BFRSs).

Report on Other Legal and Regulatory Requirements

In accordance with the Companies Act 1994 and the Securities and Exchange Rules 1987, we also report the following:

- (a) we have obtained all the information and explanations which to the best of our knowledge and belief were necessary for the purpose of our audit and made due verification thereof;
- (b) in our opinion, proper books of account as required by law have been kept by the Company so far as it appeared from our examination of those books;
- (c) the condensed statement of financial position, and the condensed statement of profit or loss and other comprehensive income dealt with by the report are in agreement with the books of account and returns; and
- (d) the expenditure incurred was for the purposes of the Company's business.

Hoda Vasi Chowdhury & Co.

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Chartered Accountants

Dhaka, 25 October 2017

Marico Bangladesh Limited Condensed statement of financial position as at 30 September 2017

	Note	30 September 2017 Taka	31 March 2017 Taka
Assets			
Property, plant and equipment	4	525,297,779	593,536,255
Intangible assets		8,060,646	9,118,422
Deferred tax assets		35,675,787	76,756,882
Non-current financial assets	5	15,300,843	10,366,331
Long term advances		43,666,479	41,208,034
Total non-current assets		628,001,534	730,985,924
Inventories	6	1,028,229,262	1,348,927,101
Advances, deposits and prepayments		279,115,798	193,919,425
Other current financial assets	7	1,939,089,587	1,311,435,690
Cash and cash equivalents	8	807,027,036	166,833,748
Total current assets		4,053,461,683	3,021,115,964
Total assets		4,681,463,217	3,752,101,888
Equity and Liabilities			
Equity			
Share capital	9	315,000,000	315,000,000
Share premium		252,000,000	252,000,000
Retained earnings		1,807,069,789	1,013,110,293
Total equity		2,374,069,789	1,580,110,293
Liabilities			
Provision for gratuity		35,250,107	33,417,772
Provision for leave encashment		9,012,992	10,878,348
Total non-current liabilities		44,263,099	44,296,120
Provision for gratuity		4,136,160	2,997,417
Provision for leave encashment		6,315,502	2,222,794
Trade and other payables		1,817,395,698	1,740,557,065
Current tax liabilities		435,282,969	381,918,199
Total current liabilities		2,263,130,329	2,127,695,475
Total liabilities		2,307,393,428	2,171,991,595
Total equity and liabilities		4,681,463,217	3,752,101,888

The annexed notes 1 to 11 form an integral part of these interim financial statements.

Company Secretary

Director

Danaging Director

As per our annexed report of same date.

Hoda Vasi Chowdhury & Co.

Chartered Accountants

Dhaka, 25 October 2017

Hoda Vasi Chowdhury & Co

Managing Director

Marico Bangladesh Limited
Condensed statement of profit or loss and other comprehensive income
for the six months period ended 30 September 2017

	Six mont	Six months ended	Three mon	Three months ended	
	30 September 2017	30 September 2016	30 September 2017	30 September 2016	
	Taka	Taka	Taka	Taka	
Revenue	4,236,673,137	3,799,489,978	1,973,723,427	1,778,705,748	
Cost of sales	(2,218,676,564)	(1,986,754,686)	(1,062,749,270)	(923,468,675)	
Gross profit	2,017,996,573	1,812,735,292	910,974,157	855,237,073	
Marketing, selling and distribution expenses	(314,671,570)	(301,446,758)	(127,467,548)	(126,265,502)	
General and administration expenses	(424,214,121)	(396,079,337)	(212,659,170)	(203,876,564)	
Other income	48,581	1,121,812	42,581	1,097,148	
Profit from operation	1,279,159,463	1,116,331,009	570,890,020	526,192,155	
Net finance income	54,664,841	43,339,461	33,526,821	22,396,622	
Profit before income tax	1,333,824,304	1,159,670,470	604,416,841	548,588,777	
Income tax expense	(382,364,808)	(280,699,559)	(147,978,758)	(119,758,317)	
Profit for the period	951,459,496	878,970,911	456,438,083	428,830,460	
Other comprehensive income					
Item that will never be reclassified to profit or loss	2	(7,685,055)		(3,842,528)	
Total comprehensive income for the period	951,459,496	871,285,856	456,438,083	424,987,932	
Earnings per share					
Basic earnings per share (par value of Tk 10)	30.21	27.90	14.49	13.61	

The annexed notes 1 to 11 form an integral part of these interim financial statements

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As per our annexed report of same date.

Hoda Vasi Chowdhury & Co. Chartered Accountants
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Dhaka, 25 October 2017

Marico Bangladesh Limited
Condensed statement of changes in equity
for the six months period ended 30 September 2017

	Share capital Taka	Share premium Taka	Retained earnings Taka	Total equity Taka
Balance at 1 April 2016	315,000,000	252,000,000	1,140,409,238	1,707,409,238
Net profit for the period ended 30 September 2016	ı		878,970,911	878,970,911
Other comprehensive income	•	•	(7,685,055)	(7,685,055)
1st interim dividend for 2016-2017	•		(472,500,000)	(472,500,000)
Balance at 30 September 2016	315,000,000	252,000,000	1,539,195,094	2,106,195,094
Balance at 1 April 2017 Net profit for the period ended 30 September 2017 Final dividend for 2016-2017 Balance at 30 September 2017	315,000,000	252,000,000	1,013,110,293 951,459,496 (157,500,000)	1,580,110,293 951,459,496 (157,500,000)
	2006200670	22,000,000	1,001,000,100	7,714,007,107

Marico Bangladesh Limited Condensed statement of cash flows for the six months period ended 30 September 2017

30 September 2017 30 September 2016 Taka Taka Cash flows from operating activities Collection from customers 4,179,910,028 3,809,177,060 Payment to suppliers and for operating expenses (2,493,009,773) (2,765,406,521) Interest received 47,337,961 40,999,646 Income tax paid (287,918,942) (290,610,482) Net cash from operating activities 1,446,319,274 794,159,703 Cash flows from investing activities Acquisition of property, plant and equipment (35,918,565) (139,028,105) Acquisition of intangible assets (871,000) (847,822) Disposal of property, plant and equipment 48,581 1,148,298 Encashment of/(Investment in) fixed deposits (611,885,002) (70,580,979) Net cash used in investing activities (648,625,986) (209,308,608) Cash flows from financing activities Dividend paid (157,500,000) (472,500,000) Net cash used in financing activities (157,500,000) (472,500,000) Net cash and cash and cash equi		Six months ended		
Cash flows from operating activities Collection from customers 4,179,910,028 3,809,177,060 Payment to suppliers and for operating expenses (2,493,009,773) (2,765,406,521) Interest received 47,337,961 40,999,646 Income tax paid (287,918,942) (290,610,482) Net cash from operating activities 1,446,319,274 794,159,703 Cash flows from investing activities Acquisition of property, plant and equipment (35,918,565) (139,028,105) Acquisition of intangible assets (871,000) (847,822) Disposal of property, plant and equipment 48,581 1,148,298 Encashment of/(Investment in) fixed deposits (611,885,002) (70,580,979) Net cash used in investing activities (648,625,986) (209,308,608) Cash flows from financing activities Dividend paid (157,500,000) (472,500,000) Net cash used in financing activities (157,500,000) (472,500,000) Net (decrease)/increase in cash and cash equivalents 640,193,288 112,351,095 Opening cash and cash equivalents 166,833,748		30 September 2017	30 September 2016	
Collection from customers 4,179,910,028 3,809,177,060 Payment to suppliers and for operating expenses (2,493,009,773) (2,765,406,521) Interest received 47,337,961 40,999,646 Income tax paid (287,918,942) (290,610,482) Net cash from operating activities 1,446,319,274 794,159,703 Cash flows from investing activities Acquisition of property, plant and equipment (35,918,565) (139,028,105) Acquisition of intangible assets (871,000) (847,822) Disposal of property, plant and equipment 48,581 1,148,298 Encashment of/(Investment in) fixed deposits (611,885,002) (70,580,979) Net cash used in investing activities (648,625,986) (209,308,608) Cash flows from financing activities Dividend paid (157,500,000) (472,500,000) Net cash used in financing activities (157,500,000) (472,500,000) Net cash used in financing activities 640,193,288 112,351,095 Opening cash and cash equivalents 640,193,288 112,351,095 Opening cash and cash equivalents		<u>Taka</u>	<u>Taka</u>	
Payment to suppliers and for operating expenses (2,493,009,773) (2,765,406,521) Interest received 47,337,961 40,999,646 Income tax paid (287,918,942) (290,610,482) Net cash from operating activities 1,446,319,274 794,159,703 Cash flows from investing activities Acquisition of property, plant and equipment (35,918,565) (139,028,105) Acquisition of intangible assets (871,000) (847,822) Disposal of property, plant and equipment 48,581 1,148,298 Encashment of/(Investment in) fixed deposits (611,885,002) (70,580,979) Net cash used in investing activities (648,625,986) (209,308,608) Cash flows from financing activities Dividend paid (157,500,000) (472,500,000) Net cash used in financing activities (157,500,000) (472,500,000) Net (decrease)/increase in cash and cash equivalents 640,193,288 112,351,095 Opening cash and cash equivalents 166,833,748 480,524,575	Cash flows from operating activities			
Interest received	Collection from customers	4,179,910,028	3,809,177,060	
Income tax paid (287,918,942) (290,610,482) Net cash from operating activities 1,446,319,274 794,159,703 Cash flows from investing activities Acquisition of property, plant and equipment (35,918,565) (139,028,105) Acquisition of intangible assets (871,000) (847,822) Disposal of property, plant and equipment 48,581 1,148,298 Encashment of/(Investment in) fixed deposits (611,885,002) (70,580,979) Net cash used in investing activities (648,625,986) (209,308,608) Cash flows from financing activities (157,500,000) (472,500,000) Net cash used in financing activities (157,500,000) (472,500,000) Net (decrease)/increase in cash and cash equivalents 640,193,288 112,351,095 Opening cash and cash equivalents 166,833,748 480,524,575	Payment to suppliers and for operating expenses	(2,493,009,773)	(2,765,406,521)	
Net cash from operating activities 1,446,319,274 794,159,703 Cash flows from investing activities (35,918,565) (139,028,105) Acquisition of property, plant and equipment (871,000) (847,822) Disposal of property, plant and equipment 48,581 1,148,298 Encashment of/(Investment in) fixed deposits (611,885,002) (70,580,979) Net cash used in investing activities (648,625,986) (209,308,608) Cash flows from financing activities (157,500,000) (472,500,000) Net cash used in financing activities (157,500,000) (472,500,000) Net (decrease)/increase in cash and cash equivalents 640,193,288 112,351,095 Opening cash and cash equivalents 166,833,748 480,524,575	Interest received	47,337,961	40,999,646	
Net cash from operating activities 1,446,319,274 794,159,703 Cash flows from investing activities Acquisition of property, plant and equipment Acquisition of intangible assets (871,000) (847,822) (871,000) (847,822) Disposal of property, plant and equipment Encashment of/(Investment in) fixed deposits (611,885,002) (70,580,979) (70,580,979) Net cash used in investing activities (648,625,986) (209,308,608) Cash flows from financing activities (157,500,000) (472,500,000) Net cash used in financing activities (157,500,000) (472,500,000) Net (decrease)/increase in cash and cash equivalents 640,193,288 (112,351,095) Opening cash and cash equivalents 166,833,748 (480,524,575)	Income tax paid	(287,918,942)	(290,610,482)	
Acquisition of property, plant and equipment Acquisition of intangible assets (871,000) (847,822) Disposal of property, plant and equipment 48,581 Encashment of/(Investment in) fixed deposits (611,885,002) (70,580,979) Net cash used in investing activities (648,625,986) Cash flows from financing activities Dividend paid (157,500,000) Net cash used in financing activities (157,500,000) (472,500,000) Net (decrease)/increase in cash and cash equivalents Opening cash and cash equivalents 166,833,748 480,524,575	Net cash from operating activities			
Acquisition of intangible assets (871,000) (847,822) Disposal of property, plant and equipment 48,581 1,148,298 Encashment of/(Investment in) fixed deposits (611,885,002) (70,580,979) Net cash used in investing activities (648,625,986) (209,308,608) Cash flows from financing activities (157,500,000) (472,500,000) Net cash used in financing activities (157,500,000) (472,500,000) Net (decrease)/increase in cash and cash equivalents 640,193,288 112,351,095 Opening cash and cash equivalents 166,833,748 480,524,575	Cash flows from investing activities			
Disposal of property, plant and equipment 48,581 1,148,298 Encashment of/(Investment in) fixed deposits (611,885,002) (70,580,979) Net cash used in investing activities (648,625,986) (209,308,608) Cash flows from financing activities (157,500,000) (472,500,000) Net cash used in financing activities (157,500,000) (472,500,000) Net (decrease)/increase in cash and cash equivalents 640,193,288 112,351,095 Opening cash and cash equivalents 166,833,748 480,524,575	Acquisition of property, plant and equipment	(35,918,565)	(139,028,105)	
Encashment of/(Investment in) fixed deposits (611,885,002) (70,580,979) Net cash used in investing activities (648,625,986) (209,308,608) Cash flows from financing activities (157,500,000) (472,500,000) Net cash used in financing activities (157,500,000) (472,500,000) Net (decrease)/increase in cash and cash equivalents 640,193,288 112,351,095 Opening cash and cash equivalents 166,833,748 480,524,575				
Net cash used in investing activities (648,625,986) (209,308,608) Cash flows from financing activities (157,500,000) (472,500,000) Net cash used in financing activities (157,500,000) (472,500,000) Net (decrease)/increase in cash and cash equivalents 640,193,288 112,351,095 Opening cash and cash equivalents 166,833,748 480,524,575			1,148,298	
Cash flows from financing activities Dividend paid (157,500,000) (472,500,000) Net cash used in financing activities (157,500,000) (472,500,000) Net (decrease)/increase in cash and cash equivalents 640,193,288 112,351,095 Opening cash and cash equivalents 166,833,748 480,524,575	Encashment of/(Investment in) fixed deposits	(611,885,002)	(70,580,979)	
Dividend paid (157,500,000) (472,500,000) Net cash used in financing activities (157,500,000) (472,500,000) Net (decrease)/increase in cash and cash equivalents 640,193,288 112,351,095 Opening cash and cash equivalents 166,833,748 480,524,575	Net cash used in investing activities	(648,625,986)	(209,308,608)	
Net cash used in financing activities (157,500,000) (472,500,000) Net (decrease)/increase in cash and cash equivalents 640,193,288 112,351,095 Opening cash and cash equivalents 166,833,748 480,524,575	Cash flows from financing activities			
Net (decrease)/increase in cash and cash equivalents Opening cash and cash equivalents 640,193,288 112,351,095 166,833,748 480,524,575	Dividend paid	(157,500,000)	(472,500,000)	
Opening cash and cash equivalents 166,833,748 480,524,575	Net cash used in financing activities	(157,500,000)	(472,500,000)	
Opening cash and cash equivalents 166,833,748 480,524,575	Net (decrease)/increase in cash and cash equivalents	640,193,288	112,351,095	
Closing cash and cash equivalents 807,027,036 592,875,670		166,833,748	480,524,575	
	Closing cash and cash equivalents	807,027,036	592,875,670	

Marico Bangladesh Limited

Notes to the condensed interim financial statements

1 Reporting entity

1.1 Formation and legal status

Marico Bangladesh Limited (hereinafter referred to as "MBL"/"the Company") is a public limited company incorporated on 6 September 1999, vide the certificate of incorporation number C-38527(485)/99 of 1999 in Bangladesh under the Companies Act 1994 and has its registered address at House # 01, Road # 01, Sector # 01, Uttara Model Town, Dhaka-1230. The Company was initially registered as a private limited company and subsequently converted into a public limited company on 21 September 2008. The Company listed its shares with both Dhaka Stock Exchange (DSE) and Chittagong Stock Exchange (CSE) on 16 September 2009. The ultimate parent of MBL is Marico Limited incorporated in India.

1.2 Nature of business

The Company is engaged in manufacturing and marketing of consumer products under the brand name of Parachute, Nihar, Saffola, Hair Code, Livon, Parachute Advansed, Beliphool, Ayurvedic Gold, Extra Care, Parachute Body Lotion, Set-wet and Bio Oil in Bangladesh. The Company started its commercial operation on 30 January 2000. Subsequently, it started its commercial production at Filling unit, Crushing unit and Refinery Unit in 2002, 2012 & 2017 respectively. Its manufacturing plants are located at Mouchak, Kaliakoir, Gazipur and Shirirchala, Mahona Bhabanipur, Gazipur. The Company sells its products through its own distribution channels comprising of sales depots located in Gazipur, Chittagong, Bogra and Jessore.

2 Basis of preparation

2.1 Statement of compliance

These condensed interim financial statements have been prepared in accordance with Bangladesh Financial Reporting Standards (BFRSs), Bangladesh Accounting Standard (BAS) 34: *Interim Financial Reporting*, the Companies Act 1994, the Securities and Exchange Rules 1987 and other applicable laws and regulations.

These condensed interim financial statements should be read in conjunction with the annual financial statements of the Company as at and for the year ended 31 March 2017.

These condensed interim financial statements were authorised for issue by the Board of Directors in its 97th Board of Directors Meeting held on 25 October 2017.

2.2 Basis of measurement

These condensed interim financial statements have been prepared on going concern basis under the historical cost convention.

2.3 Functional and presentation currency

These condensed interim financial statements are presented in Bangladeshi Taka (Taka/TK/BDT), which is the Company's functional and presentation currency. All amounts have been rounded off to the nearest integer.

Hoda Vasi Chowdhury & Co

2.4 Reporting period

These condensed interim financial statements of the Company covered six months period from 1 April 2017 to 30 September 2017.

3 Accounting policies

The accounting policies and methods of computations followed in preparing these three months condensed interim financial statements are same as those used in preparation for financial statements of last financial year ended 31 March 2017.

4	Property, plant and equipment		30 September 2017 <u>Taka</u>	31 March 2017 <u>Taka</u>
	Property, plant and equipment - at cost		1,591,351,396	1,562,157,465
	Accumulated depreciation and impairment losses		(1,066,053,617)	(968,621,210)
			525,297,779	593,536,255
5	Non-current financial assets			
	Security deposits		8,688,600	2,605,000
	Loans to employees		6,612,243	7,761,331
			15,300,843	10,366,331
6	Inventories			
	Raw materials		478,289,144	800,554,140
	Packing materials		94,790,308	86,516,844
	Finished goods		154,006,109	152,398,038
	Stores and spares		17,765,131	17,159,318
	Materials in transit		283,378,570	292,298,761
			1,028,229,262	1,348,927,101
7	Other current financial assets			
	Fixed deposits 7.1		1,909,967,674	1,298,082,672
	Accrued interest		25,063,789	10,505,128
	Security deposits		135,000	159,000
	Loans to employees		3,923,124	2,688,890
			1,939,089,587	1,311,435,690
7.1	Fixed deposits (having original maturity of more than	three months)		
	Fixed deposits with:	Credit rating		
	Brac Bank Limited	AA2	150,000,000	220,000,000
	Delta Brac Housing Finance Corporation Ltd.	AAA	228,766,326	330,072,131
	Dhaka Bank Limited	AA	100,000,000	-
	Eastern Bank Limited	AA	80,000,000	-
	IDLC Finance Limited	AAA	374,495,045	332,786,781
	One Bank Limited	AA	403,240,000	120,000,000
	South East Bank Limited	AA	573,466,303	295,223,760
			1,909,967,674	1,298,082,672

8	Cash and cash equivalents		30 September 2017 <u>Taka</u>	31 March 2017 <u>Taka</u>
	Cash in hand		234,499	168,451
	Cash at banks:			
	BRAC Bank Limited		68,053,502	34,839,167
	Citibank N.A.		11,540	3,848
	Islami Bank Bangladesh Limited		13,125,950	41,720
	Sonali Bank Limited		16,731	189,424
	Standard Chartered Bank		73,154,469	55,736,233
	Dutch Bangla Bank Limited		1,985,000	890,000
	The Hongkong and Shanghai Banking Corpor	ation Ltd.	(2,553,065)	1,126,129
			153,794,127	92,826,521
	Fixed deposits		652,998,410	73,838,776
			807,027,036	166,833,748
	Fixed deposits with: IDLC Finance Limited Delta Brac Housing Finance Corporatio	Credit rating AA AAA	130,000,000 351,788,630	
	Standard Chartered Bank	AAA	171,209,780 652,998,410	73,838,776 73,838,776
9	Standard Chartered Bank Share capital	AAA	171,209,780	
9		AAA	171,209,780	
9	Share capital	AAA	171,209,780	
9	Share capital Authorised	AAA	171,209,780 652,998,410	73,838,776
9	Share capital Authorised 40,000,000 ordinary shares of Tk 10 each	AAA	171,209,780 652,998,410	73,838,776
9	Share capital Authorised 40,000,000 ordinary shares of Tk 10 each Issued, subscribed and paid up	AAA	171,209,780 652,998,410 400,000,000	73,838,776

10 Comparative figures

Comparative figures have been rearranged wherever considered necessary to conform current period's presentation.

11 Subsequent events

For the financial year 2017-18, the Board of Directors has declared 1st interim cash dividend @ 250% per share based on six months financial statements for the period ended 30 September 2017 at 97th Board of Directors Meeting held on 25 October 2017.

There is no other significant event after the reporting period that requires either disclosure of or adjustment to these condensed interim financial statements.