

10 Years' Financial Highlights

₹ Crore

Year ended March 31,	2010	2011	2012	2013	2014	2015	2016	2017	2018	2019
Income from Operations	2,661	3,135	3,980	4,596	4,687	5,733	6,024	5,936	6,333	7,334
EBITDA	375	418	484	626	748	870	1,051	1,159	1,138	1,281
Profit before Interest & Tax (PBIT)	333	369	444	577	729	845	1,050	1,166	1,133	1,288
Profit before Tax (PBT)	298	376	400	552	695	822	1,029	1,149	1,117	1,263
Net Profit attributable to Owners of the Company	232	286	317	396	485	573	711	799	814	930
Cash Profits (Profit after Current Tax + Depreciation + Amortisation)	333	405	397	491	592	668	873	947	922	1,028
Economic Value Added	201	180	204	227	332	419	558	610	550	593
Goodwill on consolidation	85	398	395	396	254	489	497	479	486	503
Net Fixed Assets	400	458	502	1,422	638	590	620	616	651	690
Investments	83	89	296	152	311	284	513	608	543	450
Net Current Assets	483	607	532	674	671	749	655	846	1,140	1,457
Net Non Current Assets	-	130	205	251	213	163	35	41	65	82
Deferred Tax Asset (Net)	62	30	22	-	-	-	65	10	9	188
Total Capital Employed	1,112	1,712	1,953	2,894	2,086	2,274	2,386	2,600	2,894	3,370
Equity Share Capital	61	61	61	64	64	65	129	129	129	129
Reserves	593	854	1,082	1,917	1,296	1,760	1,888	2,197	2,415	2,869
Net Worth	654	915	1,143	1,982	1,361	1,825	2,017	2,326	2,544	2,998
Minority interest	13	22	25	35	36	14	14	13	12	11
Borrowed Funds	446	774	785	872	680	428	331	239	309	349
Deferred Tax Liability	-	-	-	6	10	8	23	22	29	12
Total Funds Employed	1,112	1,712	1,953	2,894	2,086	2,274	2,386	2,600	2,894	3,370
EBITDA Margin (%)	14.1	13.3	12.2	13.6	16.0	15.2	17.5	19.5	18.0	17.5
Profit before Tax to Turnover (%)	11.2	12.0	10.1	12.0	14.8	14.3	17.1	19.4	17.6	17.2
Profit after Tax to Turnover (%)	8.7	9.1	8.0	8.6	10.4	10.0	11.8	13.5	12.9	12.7
Return on Net Worth (%)	41.8	36.5	30.8	25.3	30.1	36.0	37.0	36.8	33.5	33.6
(PAT / Average Net Worth \$)										
Return on Capital Employed	34.3	26.1	24.3	23.8	30.4	38.7	45.1	46.8	41.3	41.1
(PBIT / Average Total Capital Employed @)										
Net Cash Flow from Operations per share										
(₹) (Refer Cash Flow Statement)	3.4	4.0	6.5	6.7	10.2	10.3	6.5	5.0	4.0	7.9
Earning per Share (EPS) (₹)	3.8	4.7	5.2	6.1	7.5	8.9	5.5	6.2	6.3	7.2
(PAT / No. of Equity Shares)										
Economic Value Added per share (₹)	3.3	2.9	3.3	3.5	5.1	6.5	4.3	4.7	4.3	4.6
Dividend per share (₹)	0.7	0.7	0.7	1.0	3.5	2.5	3.4	3.5	4.3	4.8
Debt / Equity	0.7	0.8	0.7	0.4	0.5	0.2	0.2	0.1	0.1	0.1
Book Value per share (₹)	10.7	14.9	18.6	30.7	21.1	28.3	15.6	18.0	19.7	23.2
(Net Worth / No. of Equity Shares)										
Sales to Average Capital Employed @	2.7	2.2	2.2	1.9	2.0	2.6	2.6	2.4	2.3	2.3
Sales to Average Net Working Capital #	6.3	5.3	7.0	7.6	6.6	8.1	8.6	7.9	6.4	5.6

@ Average Capital Employed = (Opening Capital Employed + Closing Capital Employed)/2

\$ Average Net Worth = (Opening Net Worth + Closing Net Worth)/2

Average Net Working Capital = (Opening Net Current Assets + Closing Net Current Assets)/2

Note 1: FY11 onwards the financial figures are as per revised Schedule VI

Note 2: FY14 onwards, financials will not include Kaya as it has been demerged from Marico Group effective April 1, 2013.

Note 3: FY16 onwards, per share numbers are calculated on the post bonus number of shares

Note 4: FY16 onwards, financials are as per IND - AS and hence not comparable with earlier years.

Note 5: FY19 Net Profit excludes the impact of tax adjustment of earlier years recognised in Q4 of the financial year.