## highlights

Year ended March 31,									(	(₹ in Crore)	
	2014	2015	2016	2017	2018	2019	2020	2021	2022	2023	
Income from Operations	4,687	5,733	6,024	5,936	6,333	7,334	7,315	8,048	9,512	9,764	
EBITDA	748	870	1,051	1,159	1,138	1,326	1,469	1,591	1,681	1,810	
Profit before Interest & Tax (PBIT)	729	845	1,050	1,166	1,133	1,298	1,453	1,546	1,640	1,799	
Profit before Tax (PBT)	695	822	1,029	1,149	1,117	1,257	1,374	1,523	1,601	1,743	
"Net Profit attributable to	485	573	711	799	814	926	1,043	1,162	1,225	1,280	
Owners of the Company"											
Cash Profits (Profit after Current Tax +	592	668	873	947	922	1,057	1,167	1,327	1,397	1,521	
Depreciation + Amortisation)											
Economic Value Added	332	419	558	610	550	589	704	845	894	910	
Goodwill on consolidation	254	489	497	479	486	503	538	613	654	862	
Net Fixed Assets	638	590	620	616	801	842	916	1,023	1,145	1,451	
Investments	311	284	513	608	543	450	733	854	828	1,096	
Net Current Assets	671	749	655	846	1,105	1,420	1,094	1,034	1,056	1,286	
Net Non Current Assets	213	163	35	41	(82)	(68)	(63)	(20)	(11)	34	
Deferred Tax Asset (Net)	-	-	65	10	20	202	159	186	187	146	
Total Capital Employed	2,086	2,274	2,386	2,600	2,873	3,349	3,377	3,690	3,859	4,875	
Equity Share Capital	64	65	129	129	129	129	129	129	129	129	
Reserves	1,296	1,760	1,888	2,197	2,394	2,846	2,894	3,111	3,219	3,670	
Net Worth	1,361	1,825	2,017	2,326	2,523	2,975	3,023	3,240	3,348	3,799	
Minority interest	36	14	14	13	12	12	13	18	57	157	
Borrowed Funds	680	428	331	239	309	349	335	348	345	475	
Deferred Tax Liability	10	8	23	22	29	13	6	84	109	178	
Other Financial Liabilities										266	
Total Funds Employed	2,086	2,274	2,386	2,600	2,873	3,349	3,377	3,690	3,859	4,875	
EBITDA Margin (%)	16.0	15.2	17.5	19.5	18.0	18.1	20.1	19.8	17.7	18.5	
Profit before Tax to Turnover (%)	14.8	14.3	17.1	19.4	17.6	17.1	18.8	18.9	16.8	17.8	
Profit after Tax to Turnover (%)	10.4	10.0	11.8	13.5	12.9	12.6	14.3	14.4	12.9	13.3	
Return on Net Worth (%)	30.1	36.0	37.0	36.8	33.5	33.7	34.8	37.1	37.2	36.4	
(PAT / Average Net Worth \$)											
Return on Capital Employed (PBIT /	30.4	38.7	45.1	46.8	41.3	42.0	42.4	44.3	44.6	44.0	
Average Total Capital Employed @ )											
Net Cash Flow from Operations per	10.2	10.3	6.5	5.0	4.0	8.2	9.4	15.5	7.9	11.0	
share (₹) (Refer Cash Flow Statement)											
Earning per Share (EPS) (₹)	7.5	8.9	5.5	6.2	6.3	7.2	8.1	9.0	9.5	10.1	
(PAT / No. of Equity Shares)											
Economic Value Added per share (₹)	5.1	6.5	4.3	4.7	4.3	4.6	5.5	6.5	6.9	7.0	
Dividend per share (₹)	3.5	2.5	3.4	3.5	4.3	4.8	6.8	7.5	9.3	4.5	
Debt / Equity	0.5	0.2	0.2	0.1	0.1	0.1	0.1	0.1	0.1	0.1	
Book Value per share (₹) (Net Worth	21.1	28.3	15.6	18.0	19.5	23.0	23.4	25.1	25.9	29.4	
/ No. of Equity Shares)											
Sales to Average Capital Employed @	2.0	2.6	2.6	2.4	2.3	2.4	2.2	2.3	2.5	2.2	
Sales to Average Net Working Capital #	6.6	8.1	8.6	7.9	6.5	5.8	5.8	7.6	9.1	8.3	

<sup>@</sup> Average Capital Employed = (Opening Capital Employed + Closing Capital Employed)/2

<sup>\$</sup> Average Net Worth = (Opening Net Worth + Closing Net Worth)/2

<sup>#</sup> Average Net Working Capital = (Opening Net Current Assets + Closing Net Current Assets)/2

Note 1: FY14 onwards, financials do not include Kaya as it has been demerged from Marico Group effective April 1,2013.

Note 2: FY16 onwards, per share numbers are calculated on the post bonus number of shares

Note 3: FY16 onwards, financials are as per IND - AS and hence not comparable with earlier years.

Note 4: P&L for FY19, FY20, FY21, FY22 and FY23 and Balance Sheet for FY19, FY20, FY21, FY22 and FY23 are as per Ind-AS 116 and hence not comparable with earlier years.