

MARICO LIMITED

PART I (Rs. in Lacs)

PARI I				(Rs. in Lacs)
STATEMENT OF CONSOLIDATED FINANCIAL F	RESULTS FOR THE Q		NE 30, 2014.	
_	Quarter ended		Year ended	
Particulars	June 30, 2014 (Unaudited)	March 31, 2014 (Unaudited)	June 30, 2013 (Unaudited)	March 31, 2014 (Audited)
1 Income from operations (Note 5)				
a. Net Sales / Income from Operations (Net of excise duty)	161,923.57	106,981.73	137,966.11	467,618.74
b. Other operating income	389.02	223.78	270.62	1,033.36
Total income from operations (net)	162,312.59	107,205.51	138,236.73	468,652.10
2. Expenses				
a. Cost of materials consumed	78,639.29	60,052.82	56,728.88	224,247.83
b. Purchases of stock-in-trade	3,160.93	2,890.21	2,972.26	11,147.45
 c. Changes in inventories of finished goods, work-in-progress and stock-in-trade (Increase) / decrease 	7,309.35	(6,971.32)	7,403.85	4,521.09
d. Employee benefits expenses	8,544.89	6,512.85	10,581.08	28,471.86
e. Depreciation and amortization expense (Note 9)	2,037.45	2,154.77	2,060.65	7,685.98
f. Advertisement & Sales Promotion	19,217.99	12,190.52	17,613.81	56,117.29
g. Other expenses	18,775.68	17,103.34	19,968.05	69,346.75
Total Expenses	137,685.58	93,933.19	117,328.58	401,538.25
3 Profit from operations before other income, finance costs and Exceptional Items (1-2)	24,627.01	13,272.32	20,908.15	67,113.85
4 Other Income	1,832.42	1,284.28	1,394.51	5,789.55
5 Profit from ordinary activities before finance costs and Exceptional Items (3+4)	26,459.43	14,556.60	22,302.66	72,903.40
6 Finance costs	704.36	675.07	1,209.34	3,445.43
7 Profit from ordinary activities after finance costs but before Exceptional Items (5-6) (Note 5)	25,755.07	13,881.53	21,093.32	69,457.97
8 Exceptional items (Note 5)	-	-	242.85	-
9 Profit from ordinary activities before Tax (7+8) (Note 5)	25,755.07	13,881.53	21,336.17	69,457.97
10 Tax expense (net of MAT credit entitlement)	6,784.75	4,725.95	5,124.79	19,047.82
11 Net Profit from ordinary activities after Tax (9-10) (Note 5)	18,970.32	9,155.58	16,211.38	50,410.15
12 Extraordinary item (net of tax)	-	-	-	-
13 Net Profit for the period / year (11-12)	18,970.32	9,155.58	16,211.38	50,410.15
14 Share of profit / (loss) of associates 15 Minority Interest	- 442.45	- 278.50	- 438.76	- 1,872.05
Net Profit after taxes, minority interest and share of profit / (loss) of associates (13±14-15)	18,527.87	8,877.08	15,772.62	48,538.10
17 Paid-up Equity Share Capital	6,448.73	6,448.73	6,448.23	6,448.73
(Face Value Re. 1 per share)				
18 Reserves excluding Revaluation Reserves (as per last audited Balance Sheet)				129,614.50
19 Earnings Per Share (EPS) Not Annualised (in Rs.)				
i EPS before Extraordinary items for the period / year				
(a) Basic	2.87	1.38	2.45	7.53
(b) Diluted	2.87	1.38	2.45	7.53
ii EPS after Extraordinary items for the period / year				
(a) Basic (b) Diluted	2.87 2.87	1.38 1.38	2.45 2.45	7.53 7.53
	2.07	1.30	2.13	7.33
PART II SELECT INFORMATION FOR TH	HE QUARTER ENDE	D JUNE 30, 2014.		
		Quarter ended		Year ended
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B INVESTOR COMPLAINTS Pending at the beginning of the quarter

Received during the quarter

Disposed of during the quarter

Remaining unresolved at the end of the quarter

SELECT INFORMATION FOR THE QUARTER ENDED JUNE 30, 2014.					
		Quarter ended			
Particulars	March 31, 2014	March 31, 2014	June 30, 2013	March 31, 2014	
A PARTICULARS OF SHAREHOLDING 1 Public shareholding					
- Number of shares	259,945,479	259,945,479	259,754,779	259,945,479	
- Percentage of shareholding	40.31	40.31	40.28	40.31	
2 Promoters & Promoter Group Shareholding					
(a) Pledged / Encumbered					
- Number of Shares	-	-	=	=	
 Percentage of Shares (as a % of total shareholding of promoters and promoter group) 	-	-	-	-	
 Percentage of Shares (as a % of total share capital of the company) (b) Non-encumbered 	-	-	-	-	
- Number of Shares	384,927,520	384,927,520	385,068,520	384,927,520	
 Percentage of Shares (as a % of total shareholding of promoters and promoter group) 	100.00	100.00	100	100.00	
- Percentage of Shares (as a % of total share capital of the company)	59.69	59.69	59.72	59.69	
PARTICULARS Quarter Ended June 30, 2014.					

NIL27

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NIL

Notes to the Marico Limited Consolidated financial results:

- 1. The Consolidated un-audited financial results for the quarter ended June 30, 2014 were reviewed by the Audit Committee and approved by the Board of Directors of Marico Limited ("the Company") at their meeting held on August 4, 2014. These consolidated financial results for the quarter ended June 30, 2014 have been subjected to limited review by the statutory auditors of the Company and are available on the Company's website http://www.marico.com.
- The Company has opted to publish consolidated financial results, pursuant to option made available as per clause 41 of the Listing Agreement. The Standalone financial results, which were also subjected to the Limited Review by the statutory auditors, are available on the Company's website - http://www.marico.com and on the websites of BSE (www.bseindia.com) and NSE (www.nseindia.com).
- 3. The Consolidated financial results for the quarter ended June 30, 2014 comprise results of Marico Limited and its subsidiaries and step down subsidiaries in India, Bangladesh, UAE, Egypt, South Africa, Malaysia and Vietnam. All the aforesaid entities are collectively called 'Marico'.
- 4. Pursuant to the De-merger of Kaya Business, the consolidated financial results of Marico have only one reportable segment "Consumer Products" in terms of Accounting Standard 17 "Segment Reporting" mandated by Rule 3 of the Companies ("Accounting Standards") Rules, 2006.
- 5. The Kaya Business, earlier a part of Marico, has been demerged effective October 17, 2013, with April 1, 2013 as the Appointed Date. Pursuant to the demerger Scheme, the transfer of Kaya Business to Marico Kaya Enterprises Limited ("MaKE") has been accounted by the Company by recording the transfer of the relevant assets and liabilities of the Kaya Business at their book values as of the appointed date. In accordance with the scheme approved by Honorable High Court of Bombay, the excess of book value of assets over liabilities has been adjusted against Securities Premium Reserve and all the shares held by Marico in MaKE were cancelled without any payment.

Further pursuant to the scheme, as on the Record Date i.e. November 5, 2013, every shareholder holding 50 fully paid equity shares with a face value of Re. 1 each in Marico Limited has been allotted 1 fully paid equity share with a face value of Rs. 10 each of MaKE.

Accordingly, the financial results of the Kaya Business do not form part of the unaudited financial results for the quarter and year ended June 30, 2014 and March 31, 2014, respectively. However, the results for the quarter ended June 30, 2013 include the results of Kaya Business and accordingly, to that extent, are not comparable.

(Rs. in Lacs)

Particulars	For the quarter ended	
	June 30, 2013	
Net Sales / Income from Operations	8,700.57	
Profit from ordinary activities after finance costs but before Exceptional Items	114.80	
Exceptional items (Reversal of contingent consideration of DRx entity, Singapore)	242.85	
Profit from ordinary activities before Tax	357.65	
Profit from ordinary activities after tax	234.85	

- 6. The Honourable Bombay High Court vide its order dated June 21, 2013 has approved the Scheme of Capital Reduction pertaining to Marico Consumer Care Limited (MCCL) (a wholly owned subsidiary) for adjustment of intangible assets aggregating Rs. 72,371.98 lacs, against the Share Capital and Securities Premium.
- 7. The Company had, opted for early adoption of Accounting Standard 30 "Financial Instruments: Recognition and Measurement" to the extent it does not conflict with existing mandatory accounting standards and other authoritative pronouncements. Accordingly, the net unrealized loss of Rs. 7,344.75 lacs as at June 30, 2014 (Rs. 7,630.79 lacs as at March 31, 2014 and Rs. 7,971.08 lacs as at June 30, 2013) in respect of outstanding derivative instruments and foreign currency loans at the period end which qualify for hedge accounting, stands in the 'Hedge Reserve', which is being recognized in the Statement of Profit and Loss on occurrence of the underlying transactions or forecast revenue.
- 8. During the quarter ended June 30, 2014, International Consumer Product Corporation, a subsidiary of the Company in Vietnam has bought back its shares resulting into increase in the percentage of Company's shareholding to 92.73%.
- 9. Pursuant to Schedule II of Companies Act 2013, becoming effective April 1, 2014, the Company has applied the life of assets prescribed in the Schedule or the useful life, whichever is lower, for ascertaining the depreciation expense. Had the Company not changed the life of assets, the depreciation expense for the quarter ended June 30, 2014 would have been lower by Rs.265.10 lacs.

(Rs. In Lacs)

	Quarter ended June 30, 2014	Quarter ended March 31, 2014	Quarter ended June 30, 2013	Year ended March 31, 2014
Net Sales / Income from Operations	134,865.34	85,026.71	105,538.53	367,478.21
Profit before tax	19,586.24	21,428.64	17,592.03	71,726.23
Profit after tax	14,439.07	17,712.31	13,806.82	57,720.48

11. Pursuant to the Marico Employees' Stock Options Scheme 2007 ("Marico ESOS 2007"), 11,376,300 options were granted to certain eligible employees, up to June 30, 2014 of which 4,702,465 options have been forfeited and 6,461,235 options have been exercised.

During the quarter ended June 30, 2014, no stock options were exercised and there is no increase in paid-up share capital and Securities Premium Reserve. As on June 30, 2014, 212,600 options were outstanding under Marico ESOS 2007.

Further, during the year ended March 31, 2014, the shareholders have approved Marico Employee Stock Option Scheme 2014 ("Marico ESOS 2014") for grant of 300,000 employee stock options to the Chief Executive Officer ("CEO") of the Company at an exercise price of Re.1 per option. On April 1, 2014, the Company granted all the stock options to the CEO under Marico ESOS 2014 with a vesting period of two years from the date of grant and exercise period within one year from the date of vesting.

- 12. The figures for the quarter March 31, 2014 are the balancing figures between the audited figures in respect of the full financial year and the published year to date figures up to the third quarter of relevant financial year.
- 13. Previous periods / year figures have been regrouped / reclassified to make them comparable with those of current period / year.

Place: Mumbai Saugata Gupta

Date: August 4, 2014 Managing Director and CEO

About Marico:

Marico (BSE: 531642, NSE: "MARICO") is one of India's leading Consumer Products Group, in the global beauty and wellness space. During 2013-14, Marico recorded a turnover of INR 47 billion (USD 781 Million) through its products sold in India and about 25 other countries in Asia and Africa.

Marico touches the lives of 1 out of every 3 Indians, through its portfolio of brands such as Parachute, Parachute Advansed, Saffola, Hair & Care, Nihar, Nihar Naturals, Livon, Set Wet, Zatak, Mediker, Revive and Manjal. The International Consumer Products portfolio contributes to about 25% of the Group's revenue, with brands like Parachute, HairCode, Fiancée, Caivil, Hercules, Black Chic, Code 10, Ingwe, X-Men, L'Ovite and Thuan Phat.

Marico's focus on sustainable profitable growth is manifest through its consistent financial performance, a CAGR of 16% in Turnover and 20% in Profits over the past 5 years.

As part of Marico's Green Initiative your Company wants to make its contribution to save the environment by sending its shareholders the Annual Report and other communication using the electronic medium. Therefore, we request you to update your email address with your respective Depository Participant (DP) where you hold your DEMAT accounts. Alternatively, you can mail us at investor@maricoindia.net with your email address, Name, DP ID and Client ID. We thank you for supporting this Green Initiative."

Registered Office: 7th Floor, Grande Palladium, 175 CST Road, Kalina, Santacruz (East), Mumbai - 400098, India.

Websites: www.marico.com, www.maricobd.com, www.maricoinnovationfoundation.org, www.parachuteadvansed.com, www.saffolalife.com, www.haircodeworld.com, www.icpvn.com, www.chottekadam.com, www.setwet.com, www.livonhairgain.com, www.livonilovemyhair.com, www.code10.com, www.lovite.com.



MARICO LIMITED

PART I (Rs. in Lacs)

	STATEMENT OF STANDALONE FINANCIAL RESULTS FOR THE QUARTER ENDED JUNE 30, 2014.				
			Quarter ended		
	Particulars	June 30, 2014	March 31,	June 30, 2013	March 31,
	r ai ticulai s	(Unaudited)	2014	(Unaudited)	2014
L	Income from annually an		(Unaudited)		(Audited)
'	Income from operations				
	a. Net Sales / Income from Operations (Net of excise duty)	134,865.34	85,026.71	105,538.53	367,478.21
	b. Other operating income	356.25	190.46	163.11	770.90
	Total income from operations (net)	135,221.59	85,217.17	105,701.64	368,249.11
2.	Expenses				
	a. Cost of materials consumed	66,787.59	50,193.90	44,148.11	184,216.22
	b. Purchases of stock-in-trade	5,873.64	3,118.02	5,227.89	13,841.51
	c. Changes in inventories of finished goods, work-in-progress and stock-in-trade (Increase) /	7,797.89	(5,909.50)	7,398.72	2,415.30
	decrease d. Employee benefits expenses	5,261.39	3,457.33	4,436.11	17,134.26
	e. Depreciation and amortization expense (Note 7)	1,139.87	1,265.20	1,015.63	4,620.10
	f. Advertisement & Sales Promotion	13,838.48	9,470.56	12,056.48	40,970.52
	g. Other expenses	15,350.44	13,366.86	13,844.59	53,719.45
	Total expenses	116,049.30	74,962.37	88,127.53	316,917.36
2	Profit from operations before other income finance costs and Fuscational Items (4	10 172 22	10,254.80	17,574.11	51,331.75
3	Profit from operations before other income, finance costs and Exceptional Items (1-2)	19,172.29	10,254.80		31,331./5
4	Other Income (Note 6)	1,026.06	11,735.96	935.01	23,437.63
5	Profit from ordinary activities before finance costs and Exceptional Items (3+4)	20,198.35	21,990.76	18,509.12	74,769.38
6	Finance costs	612.11	562.12	917.09	3,043.15
7	Profit from ordinary activities after finance costs but before Exceptional Items (5-	19,586.24	21,428.64	17,592.03	71,726.23
8	6) Exceptional items	-		-	-
9	Profit from ordinary activities before Tax (7+8)	19,586.24	21,428.64	17,592.03	71,726.23
10		5,147.17	3,716.33	3,785.21	14,005.75
11		14,439.07	17,712.31	13,806.82	57,720.48
	Extraordinary item (net of tax)	-	-	-	-
13	Net Profit for the period / year (11-12)	14,439.07	17,712.31	13,806.82	57,720.48
14	Paid-up Equity Share Capital (Face value Re.1 per share)	6,448.73	6,448.73	6,448.23	6,448.73
	Reserves excluding Revaluation Reserves (as per last audited Balance Sheet)				190,884.64
	Earnings Per Share (EPS) Not Annualised (in Rs.)				
i	EPS before Extraordinary items for the period / year (a) Basic	2.24	2.75	2.14	8.95
	(b) Diluted	2.24	2.75	2.14	8.95
ii	EPS after Extraordinary items for the period / year				
	(a) Basic	2.24	2.75	2.14	8.95
	(b) Diluted	2.24	2.75	2.14	8.95
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	SELECT INFORMATION FOR THE Q	UARTER ENDED			V : :
	B		Quarter ended		Year ended
	Particulars	June 30, 2014	March 31, 2014	June 30, 2013	March 31, 2014
			2014		2014
	PARTICULARS OF SHAREHOLDING				
1	Public Shareholding - Number of Shares	259,945,479	259,945,479	259,754,779	259,945,479
	- Percentage of Shareholding	40.31	40.31	40.28	40.31
2	Promoters & Promoter Group Shareholding	15.51	10.01	15.20	.5.51
-	(a) Pledged / Encumbers - Number of Shares				
	- Percentage of Shares (as a % of total shareholding of promoters and promoter group)	-	-		
	- Percentage of Shares (as a % of total share capital of the company)	-	-	_	-
		-	-	-	-
	(b) Non-encumbered - Number of Shares	384,927,520	384,927,520	385,068,520	384,927,520
	- Percentage of Shares (as a % of total shareholding of promoters and	100.00	100.00	100.00	100.00
	promoter group)				
	- Percentage of Shares (as a % of total share capital of the company)	59.69	59.69	59.72	59.69

	PARTICULARS	Quarter Ended June 30, 2014.
В	INVESTOR COMPLAINTS	
	Pending at the beginning of the quarter	NIL
	Received during the quarter	27
	Disposed of during the quarter	27
	Remaining unresolved at the end of the quarter	NIL

Notes to the Marico Limited Standalone financial results:

- The Standalone un-audited financial results for the quarter ended June 30, 2014 were reviewed by the audit committee and approved by the Board of Directors of Marico Limited ("the Company") at its meeting held on August 4, 2014. These financial results have been subjected to limited review by the statutory auditors of the Company and are available on the Company's website - http://www.marico.com.
- The Company has only one reportable segment "Consumer Products" in terms of Accounting Standard 17 "Segment Reporting" mandated by Rule 3 of the Companies ("Accounting Standards") Rules, 2006.
- 3. The Kaya Business, earlier a part of Marico Limited, has been demerged effective October 17, 2013, with April 1, 2013 as the Appointed Date. Pursuant to the demerger Scheme, the transfer of Kaya Business to Marico Kaya Enterprises Limited ("MaKE") has been accounted by the Company by recording the transfer of the relevant assets and liabilities of the Kaya Business at their book values as of the appointed date. In accordance with the scheme approved by the Honorable High Court of Bombay, the excess of book value of assets over liabilities has been adjusted against Securities Premium Reserve and all the shares held by Marico in MaKE were cancelled without any payment.

Further pursuant to the scheme, as on the Record Date i.e. November 5, 2013, every shareholder holding 50 fully paid equity shares with a face value of Re. 1 each in Marico Limited has been allotted 1 fully paid equity share with a face value of Rs. 10 each of MaKE.

- 4. The Company had, opted for early adoption of Accounting Standard 30 "Financial Instruments: Recognition and Measurement" to the extent it does not conflict with existing mandatory accounting standards and other authoritative pronouncements. Accordingly, the net unrealized loss of Rs. 7,344.75 lacs as at June 30, 2014 (Rs. 7,630.79 lacs as at March 31, 2014 and Rs. 7,971.08 lacs as at June 30, 2013) in respect of outstanding derivative instruments and foreign currency loans at the period end which qualify for hedge accounting, stands in the 'Hedge Reserve', which is being recognized in the Statement of Profit and Loss on occurrence of the underlying transactions or forecast revenue.
- 5. Pursuant to the Marico Employees' Stock Options Scheme 2007 ("Marico ESOS 2007"), 11,376,300 options were granted to certain eligible employees, up to June 30, 2014 of which 4,702,465 options have been forfeited and 6,461,235 options have been exercised.

During the quarter ended June 30, 2014, no stock options were exercised and there is no increase in paid-up share capital and Securities Premium Reserve. As on June 30, 2014, 212,600 options were outstanding under Marico ESOS 2007.

Further, during the year ended March 31, 2014, the shareholders have approved Marico Employee Stock Option Scheme 2014 ("Marico ESOS 2014") for grant of 300,000 employee stock options to the Chief Executive Officer ("CEO") of the Company at an exercise price of Re.1 per option. On April 1, 2014, the Company granted all the stock options to the CEO under Marico ESOS 2014 with a vesting period of two years from the date of grant and exercise period within one year from the date of vesting.

- 6. The Company has not received dividend from its subsidiary Marico Bangladesh Limited for the quarter ended June 30, 2014 and for the quarter ended June 30, 2013. During the quarter and year ended March 31, 2014, the Company had received dividend of Rs. 11,303.78 Lacs and Rs. 20,298.65 Lacs, respectively.
- 7. Pursuant to Schedule II of Companies Act 2013, becoming effective April 1, 2014, the Company has applied the life of assets prescribed in the Schedule or the useful life, whichever is lower, for ascertaining the depreciation expense. Had the Company not changed the life of assets, the depreciation expense for the quarter ended June 30, 2014 would have been lower by Rs.265.10 lacs.
- 8. During the quarter ended June 30, 2014, International Consumer Product Corporation, a subsidiary of the Company in Vietnam has bought back its shares resulting into increase in the percentage of Company's shareholding to 92.73%.
- 9. The figures of the last quarter ended March 31, 2014 are the balancing figures between the audited figures in respect of the full financial year and the published year to date figures up to the 3rd quarter of the relevant financial year.
- 10. Previous periods / year figures have been regrouped / reclassified to make them comparable with those of current period/year.

Place: Mumbai Saugata Gupta

Date: August 4, 2014 Managing Director and CEO