

**MARICO LIMITED**

**PART I**

**(Rs. in Lacs)**

**STATEMENT OF CONSOLIDATED FINANCIAL RESULTS FOR THE QUARTER ENDED JUNE 30, 2015.**

Particulars	Quarter ended			Year ended
	June 30, 2015 (Unaudited)	March 31, 2015 (Unaudited)	June 30, 2014 (Unaudited)	March 31, 2015 (Audited)
<b>1 Income from operations</b>				
a. Net Sales / Income from Operations (Net of excise duty)	178,147.43	122,298.27	161,923.57	572,028.19
b. Other operating income	174.55	326.91	389.02	1,269.96
<b>Total income from operations (net)</b>	<b>178,321.98</b>	<b>122,625.18</b>	<b>162,312.59</b>	<b>573,298.15</b>
<b>2. Expenses</b>				
a. Cost of materials consumed	77,321.27	74,604.72	78,639.29	311,887.91
b. Purchases of stock-in-trade	2,373.84	1,984.20	3,160.93	10,969.47
c. Changes in inventories of finished goods, work-in-progress and stock-in-trade (Increase) / decrease	16,256.06	(12,780.40)	7,309.35	(10,953.76)
d. Employee benefits expenses	9,105.13	7,854.46	8,544.89	32,512.97
e. Depreciation and amortization expense	2,064.06	2,004.37	2,037.45	8,435.92
f. Advertisement & Sales Promotion	19,751.53	13,715.02	19,217.99	64,981.80
g. Other expenses	20,981.81	20,119.47	18,775.68	76,892.10
<b>Total Expenses</b>	<b>147,853.70</b>	<b>107,501.84</b>	<b>137,685.58</b>	<b>494,726.41</b>
<b>3 Profit from operations before other income, finance costs and Exceptional Items (1-2)</b>	<b>30,468.28</b>	<b>15,123.34</b>	<b>24,627.01</b>	<b>78,571.74</b>
4 Other Income (Note 9)	3,169.50	1,876.30	1,832.42	5,888.70
<b>5 Profit from ordinary activities before finance costs and Exceptional Items (3+4)</b>	<b>33,637.78</b>	<b>16,999.64</b>	<b>26,459.43</b>	<b>84,460.44</b>
6 Finance costs	440.82	561.12	704.36	2,294.58
<b>7 Profit from ordinary activities after finance costs but before Exceptional Items (5-6)</b>	<b>33,196.96</b>	<b>16,438.52</b>	<b>25,755.07</b>	<b>82,165.86</b>
8 Exceptional items	-	-	-	-
<b>9 Profit from ordinary activities before Tax (7+8)</b>	<b>33,196.96</b>	<b>16,438.52</b>	<b>25,755.07</b>	<b>82,165.86</b>
10 Tax expense (net of MAT credit entitlement / utilisation))	9,044.50	5,277.34	6,784.75	23,677.49
<b>11 Net Profit from ordinary activities after Tax (9-10)</b>	<b>24,152.46</b>	<b>11,161.18</b>	<b>18,970.32</b>	<b>58,488.37</b>
12 Extraordinary item (net of tax)	-	-	-	-
<b>13 Net Profit for the period / year (11-12)</b>	<b>24,152.46</b>	<b>11,161.18</b>	<b>18,970.32</b>	<b>58,488.37</b>
14 Share of profit / (loss) of associates	-	-	-	-
15 Minority Interest (Notes 8 and 9)	369.10	157.68	442.45	1,142.80
<b>16 Net Profit after taxes, minority interest and share of profit / (loss) of associates (13±14-15)</b>	<b>23,783.36</b>	<b>11,003.50</b>	<b>18,527.87</b>	<b>57,345.57</b>
17 Paid-up Equity Share Capital (Face Value Re. 1 per share)	6,450.85	6,449.82	6,448.73	6,449.82
18 Reserves excluding Revaluation Reserves (as per last audited Balance Sheet)				176,027.53
<b>19 Earnings Per Share (EPS) Not Annualised (In Rs.)</b>				
i EPS before Extraordinary items for the period / year				
(a) Basic	3.69	1.71	2.87	8.89
(b) Diluted	3.68	1.70	2.87	8.89
ii EPS after Extraordinary items for the period / year				
(a) Basic	3.69	1.71	2.87	8.89
(b) Diluted	3.68	1.70	2.87	8.89




Marico Limited  
Regd Office:  
7th Floor  
Grande Palladium  
175, CST Road, Kalina  
Santacruz (E)  
Mumbai 400 098, India  
Tel: (91-22) 6848 0480  
Fax: (91-22) 2650 0159

<b>PART II</b>				
<b>SELECT INFORMATION FOR THE QUARTER ENDED JUNE 30, 2015.</b>				
<b>Particulars</b>	<b>Quarter ended</b>			<b>Year ended</b>
	<b>June 30, 2015</b>	<b>March 31, 2015</b>	<b>June 30, 2014</b>	<b>March 31, 2015</b>
<b>A PARTICULARS OF SHAREHOLDING</b>				
<b>1 Public shareholding</b>				
- Number of shares	260,157,879	260,054,479	259,945,479	260,054,479
- Percentage of shareholding	40.33	40.32	40.31	40.32
<b>2 Promoters &amp; Promoter Group Shareholding</b>				
<b>(a) Pledged / Encumbered</b>				
- Number of Shares	-	-	-	-
- Percentage of Shares (as a % of total shareholding of promoters and promoter group)	-	-	-	-
- Percentage of Shares (as a % of total share capital of the company)	-	-	-	-
<b>(b) Non-encumbered</b>				
- Number of Shares	384,927,520	384,927,520	384,927,520	384,927,520
- Percentage of Shares (as a % of total shareholding of promoters and promoter group)	100.00	100.00	100	100.00
- Percentage of Shares (as a % of total share capital of the company)	59.67	59.68	59.69	59.68
<b>B INVESTOR COMPLAINTS</b>				
Pending at the beginning of the quarter	NIL			
Received during the quarter	9			
Disposed of during the quarter	9			
Remaining unresolved at the end of the quarter	NIL			



**Notes to the Marico Limited Consolidated financial results:**

1. The Consolidated un-audited financial results for the quarter ended June 30, 2015 were reviewed by the Audit Committee and approved by the Board of Directors of Marico Limited ("the Company") at their meeting held on August 5, 2015. These consolidated financial results for the quarter ended June 30, 2015 have been subjected to limited review by the statutory auditors of the Company and are available on the Company's website - <http://www.marico.com>.
2. The Company has opted to publish consolidated financial results, pursuant to option made available as per clause 41 of the Listing Agreement. The Standalone financial results, which were also subjected to the Limited Review by the statutory auditors, are available on the Company's website - <http://www.marico.com> and on the websites of BSE ([www.bseindia.com](http://www.bseindia.com)) and NSE ([www.nseindia.com](http://www.nseindia.com)).
3. The Consolidated financial results for the quarter ended June 30, 2015 comprise results of Marico Limited and its subsidiaries and step down subsidiaries in India, Bangladesh, UAE, Egypt, South Africa, Malaysia and Vietnam. All the aforesaid entities are collectively called 'Marico'.
4. The consolidated financial results of Marico have only one reportable segment - "Consumer Products" - in terms of Accounting Standard 17 "Segment Reporting" mandated by Rule 3 of the Companies ("Accounting Standards") Rules, 2006.
5. The Company had, opted for adoption of Accounting Standard 30 "Financial Instruments: Recognition and Measurement" to the extent it does not conflict with existing mandatory accounting standards and other authoritative pronouncements. Accordingly, the net unrealized loss of Rs. 6,385.28 lacs as at June 30, 2015 (Rs. 7,494.52 lacs as at March 31, 2015 and Rs. 7,344.75 lacs as at June 30, 2014) in respect of outstanding derivative instruments and foreign currency loans at the period end which qualify for hedge accounting, stands in the 'Hedge Reserve', which is being recognized in the Statement of Profit and Loss on occurrence of the underlying transactions or forecast revenue.
6. Following are the particulars of the Company (on a standalone basis) :

(Rs. In Lacs)

	Quarter ended June 30, 2015	Quarter ended March 31, 2015	Quarter ended June 30, 2014	Year ended March 31, 2015
Net Sales / Income from Operations	146,705.94	98,881.34	134,865.34	466,958.31
Profit before tax	26,088.25	18,633.05	19,586.24	73,103.70
Profit after tax	18,829.09	14,071.80	14,439.07	54,516.80



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7. Following are the particulars of Employee Stock Option plan under various schemes :

Particulars	Marico Employees' Stock Options Scheme 2007	Employee Stock Option Scheme 2014	Marico MD CEO Employee Stock Option Plan 2014
Balance at the beginning of the period	103,600	300,000	46,600
Granted during the period	-	-	-
Forfeited during the period	-	-	-
Exercised during the period	103,600	-	-
Outstanding at the end of the period	-	300,000	46,600

During the quarter ended June 30, 2015, pursuant to exercise of the stock options, the company has allotted 103,400 shares of Re. 1 each, resulting in increase in paid-up share capital and Securities Premium Reserve by Rs. 1.03 Lacs and Rs. 58.38 Lacs, respectively. The balance 200 shares exercised, are pending allotment.

8. During the previous year ended March 31, 2015, International Consumer Product Corporation, a subsidiary of the Company in Vietnam had bought back its shares resulting into increase in the percentage of Company's shareholding to 100%.
9. During the Quarter ended June 30 2015, International Consumer Product Corporation a subsidiary of the Company divested its entire stake in Beaute Cosmetique Societe Par Actions (BCS) on May 14, 2015. Accordingly the financial statements of BCS are consolidated from April 1, 2015 to May 14, 2015. The profit on sale of this divestment amounting to Rs. 962.19 Lacs has been included in Other Income under Statement of Profit and Loss Account.
10. The figures for the quarter March 31, 2015 are the balancing figures between the audited figures in respect of the full financial year and the published year to date figures up to the third quarter of relevant financial year.
11. Previous periods / year figures have been regrouped / reclassified to make them comparable with those of current period / year.

Place: Mumbai

Date: August 5, 2015



Saugata Gupta

Managing Director and CEO

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**About Marico:**

Marico (BSE: 531642, NSE: "MARICO") is one of India's leading Consumer Products Group, in the global beauty and wellness space. During 2014-15, Marico recorded a turnover of INR 57 billion (USD 940 Million) through its products sold in India and about 25 other countries in Asia and Africa.

Marico touches the lives of 1 out of every 3 Indians, through its portfolio of brands such as Parachute, Parachute Advansed, Saffola, Hair & Care, Nihar, Nihar Naturals, Livon, Set Wet, Mediker and Revive. The International business contributes to about 22% of the Group's revenue, with brands like Parachute, HairCode, Fiancée, Caivil, Hercules, Black Chic, Code 10, Ingwe, X-Men and Thuan Phat.

Marico's focus on sustainable profitable growth is manifest through its consistent financial performance, a CAGR of 18% in Turnover and 15% in Profits over the past 5 years.

As part of Marico's Green Initiative your Company wants to make its contribution to save the environment by sending its shareholders the Annual Report and other communication using the electronic medium. Therefore, we request you to update your email address with your respective Depository Participant (DP) where you hold your DEMAT accounts. Alternatively, you can mail us at [investor@maricoindia.net](mailto:investor@maricoindia.net) with your email address, Name, DP ID and Client ID. We thank you for supporting this Green Initiative."

Registered Office: 7th floor, Grande Palladium, 175, CST Road, Kalina, Santacruz (East), Mumbai 400 098

Tel: (91-22) 66480 0480; Fax: (91-22) 2650 0159; E-mail: [investor@maricoindia.net](mailto:investor@maricoindia.net);

CIN: L15140MH1988PLC049208

Websites: [www.marico.com](http://www.marico.com), [www.maricobd.com](http://www.maricobd.com), [www.maricoinnovationfoundation.org](http://www.maricoinnovationfoundation.org),  
[www.parachuteadvansed.com](http://www.parachuteadvansed.com), [www.saffolalife.com](http://www.saffolalife.com), [www.haircodeworld.com](http://www.haircodeworld.com), [www.icpvn.com](http://www.icpvn.com),  
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[www.code10.com](http://www.code10.com), [www.fitfoodie.in](http://www.fitfoodie.in), [www.pbkskin.com](http://www.pbkskin.com), [www.artofiling.com](http://www.artofiling.com), [www.scalptherapie.com](http://www.scalptherapie.com)



**MARICO LIMITED**

**PART I**

(Rs. in Lacs)

**STATEMENT OF STANDALONE FINANCIAL RESULTS FOR THE QUARTER ENDED JUNE 30, 2015.**

Particulars	Quarter ended			Year ended
	June 30, 2015 (Unaudited)	March 31, 2015 (Unaudited)	June 30, 2014 (Unaudited)	March 31, 2015 (Audited)
<b>1 Income from operations</b>				
a. Net Sales / Income from Operations (Net of excise duty)	146,705.94	98,881.34	134,865.34	466,958.31
b. Other operating income	162.64	312.23	356.25	1,161.98
<b>Total income from operations (net)</b>	<b>146,868.58</b>	<b>99,193.57</b>	<b>135,221.59</b>	<b>468,120.29</b>
<b>2. Expenses</b>				
a. Cost of materials consumed	66,632.71	65,681.83	66,787.59	267,588.71
b. Purchases of stock-in-trade	1,588.58	1,049.32	5,873.64	13,471.45
c. Changes in inventories of finished goods, work-in-progress and stock-in-trade (Increase) / decrease	13,948.47	(12,751.03)	7,797.89	(9,487.30)
d. Employee benefits expenses	5,593.96	4,632.35	5,261.39	19,717.20
e. Depreciation and amortization expense	1,409.23	1,355.76	1,139.87	5,474.93
f. Advertisement & Sales Promotion	15,086.85	10,559.30	13,838.48	48,052.05
g. Other expenses	18,086.91	16,632.08	15,350.44	62,581.60
<b>Total expenses</b>	<b>122,346.71</b>	<b>87,159.61</b>	<b>116,049.30</b>	<b>407,398.64</b>
<b>3 Profit from operations before other Income, finance costs and Exceptional Items (1-2)</b>	<b>24,521.87</b>	<b>12,033.96</b>	<b>19,172.29</b>	<b>60,721.65</b>
<b>4 Other Income (Note 4)</b>	<b>1,873.66</b>	<b>6,984.34</b>	<b>1,026.06</b>	<b>14,079.51</b>
<b>5 Profit from ordinary activities before finance costs and Exceptional Items (3+4)</b>	<b>26,395.53</b>	<b>19,018.30</b>	<b>20,198.35</b>	<b>74,801.16</b>
<b>6 Finance costs</b>	<b>307.28</b>	<b>385.25</b>	<b>612.11</b>	<b>1,697.46</b>
<b>7 Profit from ordinary activities after finance costs but before Exceptional Items (5-6)</b>	<b>26,088.25</b>	<b>18,633.05</b>	<b>19,586.24</b>	<b>73,103.70</b>
<b>8 Exceptional items</b>	-	-	-	-
<b>9 Profit from ordinary activities before Tax (7+8)</b>	<b>26,088.25</b>	<b>18,633.05</b>	<b>19,586.24</b>	<b>73,103.70</b>
<b>10 Tax expense (net of MAT credit entitlement)</b>	<b>7,259.16</b>	<b>4,561.25</b>	<b>5,147.17</b>	<b>18,586.90</b>
<b>11 Net Profit from ordinary activities after Tax (9-10)</b>	<b>18,829.09</b>	<b>14,071.80</b>	<b>14,439.07</b>	<b>54,516.80</b>
<b>12 Extraordinary item (net of tax)</b>	-	-	-	-
<b>13 Net Profit for the period / year (11-12)</b>	<b>18,829.09</b>	<b>14,071.80</b>	<b>14,439.07</b>	<b>54,516.80</b>
<b>14 Paid-up Equity Share Capital (Face value Re.1 per share)</b>	<b>6,450.85</b>	<b>6,449.82</b>	<b>6,448.73</b>	<b>6,449.82</b>
<b>15 Reserves excluding Revaluation Reserves (as per last audited Balance Sheet)</b>				<b>227,838.40</b>
<b>16 Earnings Per Share (EPS) Not Annualised (in Rs.)</b>				
i EPS before Extraordinary items for the period / year				
(a) Basic	2.92	2.18	2.24	8.45
(b) Diluted	2.92	2.18	2.24	8.45
ii EPS after Extraordinary items for the period / year				
(a) Basic	2.92	2.18	2.24	8.45
(b) Diluted	2.92	2.18	2.24	8.45



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Grande Palladium  
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Tel: (91-22) 6648 0480  
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<b>SELECT INFORMATION FOR THE QUARTER ENDED JUNE 30, 2015.</b>				
<b>Particulars</b>	<b>Quarter ended</b>			<b>Year ended</b>
	<b>June 30, 2015</b>	<b>March 31, 2015</b>	<b>June 30, 2014</b>	<b>March 31, 2015</b>
<b>A PARTICULARS OF SHAREHOLDING</b>				
<b>1 Public Shareholding</b>				
- Number of Shares	260,157,879	260,054,479	259,945,479	260,054,479
- Percentage of Shareholding	40.33	40.32	40.31	40.32
<b>2 Promoters &amp; Promoter Group Shareholding</b>				
(a) Pledged / Encumbered				
- Number of Shares	-	-	-	-
- Percentage of Shares (as a % of total shareholding of promoters and promoter group)	-	-	-	-
- Percentage of Shares (as a % of total share capital of the company)	-	-	-	-
(b) Non-encumbered				
- Number of Shares	384,927,520	384,927,520	384,927,520	384,927,520
- Percentage of Shares (as a % of total shareholding of promoters and promoter group)	100.00	100.00	100.00	100.00
- Percentage of Shares (as a % of total share capital of the company)	59.67	59.68	59.69	59.68
<b>PARTICULARS</b>		<b>Quarter Ended June 30, 2015.</b>		
<b>B INVESTOR COMPLAINTS</b>				
Pending at the beginning of the quarter		NIL		
Received during the quarter		9		
Disposed of during the quarter		9		
Remaining unresolved at the end of the quarter		NIL		



**Notes to the Marico Limited Standalone financial results:**

1. The Standalone un-audited financial results for the quarter ended June 30, 2015 were reviewed by the audit committee and approved by the Board of Directors of Marico Limited ("the Company") at its meeting held on August 5, 2015. These financial results have been subjected to limited review by the statutory auditors of the Company and are available on the Company's website - <http://www.marico.com>.
2. The Company has only one reportable segment - "Consumer Products" - in terms of Accounting Standard 17 "Segment Reporting" mandated by Rule 3 of the Companies ("Accounting Standards") Rules, 2006.
3. The Company had, opted for adoption of Accounting Standard 30 "Financial Instruments: Recognition and Measurement" to the extent it does not conflict with existing mandatory accounting standards and other authoritative pronouncements. Accordingly, the net unrealized loss of Rs. 6,385.28 lacs as at June 30, 2015 (Rs. 7,494.52 lacs as at March 31, 2015 and Rs. 7,344.75 lacs as at June 30, 2014) in respect of outstanding derivative instruments and foreign currency loans at the period end which qualify for hedge accounting, stands in the 'Hedge Reserve', which is being recognized in the Statement of Profit and Loss on occurrence of the underlying transactions or forecast revenue.
4. The Company has not received dividend from its subsidiary Marico Bangladesh Limited for the quarter ended June 30, 2015 and for the quarter ended June 30, 2014. During the quarter and year ended March 31, 2015, the Company had received dividend of Rs. 5,060.31 Lacs and Rs. 9,487.46 Lacs, respectively.
5. Following are the particulars of Employee Stock Option plan under various schemes:

Particulars	Marico Employees' Stock Options Scheme 2007	Employee Stock Option Scheme 2014	Marico MD CEO Employee Stock Option Plan 2014
Balance at the beginning of the period	103,600	300,000	46,600
Granted during the period	-	-	-
Forfeited during the period	-	-	-
Exercised during the period	103,600	-	-
Outstanding at the end of the period	-	300,000	46,600



*SM*

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